| **#** | **Time period** | **Unit of analysis** | **Stakeholder involved** | **Extent of alignment between institutional logics** | **Incentive direction** | **The role of the government in alignment** | **Cause** | **Effect** | **Source** |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| 1 | Present | System |  | Alignment of goals: Is it an ecosystem, i.e., other peers need to face the same issue and level of pain, or organization-specific problem? |  |  |  | Only if it is an ecosystem problem the discussion about SSI may start; if it is an organization-specific problem it can be solved with some central standard technology | E2\_API, Pos. 97 |
| 2 | Present | System |  | Cognitive alignment: Are the organization’s peers willing to collaborate on a solution for a problem that cannot be solved alone? |  |  |  | If not, the focal organization has some convincing / lobbying to do | E2\_API, Pos. 97 |
| 3 | Present | System |  | Alignment of goals: Can the ecosystem partners align on a shared vision? |  |  |  |  | E2\_API, Pos. 99 |
| 4 | Present | System |  | Alignment of goals: The use case must solve an ecosystem problem |  |  |  | If the network effects are not compelling enough / if there is no way to get the network effects, it won’t break through | E5\_API, Pos. 103 |
| 5 | Present | System |  | Alignment of goals: Does the use case involve counterparties beyond company trust boundary, i.e., is it an ecosystem problem? |  |  |  | What do the counterparties in the ecosystem need to look like and do and have in order to get consensus on moving forward with SSI as a decentralized approach to identity? | E1\_API, Pos. 109 |
| 6 | Present | System |  | Alignment of goals: Is it an ecosystem problem? |  |  |  |  | E8\_API, Pos. 111 |
| 7 | Present | System |  | Alignment of goals: If it is an ecosystem problem, can the parties pull together to solve the problem? |  |  |  |  | E8\_API, Pos. 111 |
| 8 | Future | System |  | Alignment of goals, practices, and cognition: The ecosystem will come up with the solution instead of the solution being pushed into the market [pull adoption vs push adoption] |  |  |  | It takes a spin on the traditional business model of a solution provider building an innovation and pushing it into the market | E2\_API, Pos. 144 |
| 9 | Present | System |  | Alignment of goals and cognitive alignment: Getting aligned on the standards and the baseline requirements to agree to accept a credential is 80% of the work up-front and once everyone is aligned it can move quickly |  |  |  |  | E8\_API, Pos. 154 |
| 10 | Future |  |  |  |  | The government has to be involved and support it |  |  | E1\_API, Pos. 156 |
| 11 | Future |  |  |  |  | The government has to be involved and support it |  |  | E3\_API, Pos. 158 |
| 12 | Future |  |  |  |  | The government has to be involved and support it |  |  | E7\_API, Post-It Designing\_AII |
| 13 | Future |  |  | Alignment of goals: Do the companies part of an ecosystem co-benefit from collaborating? |  |  |  |  | E3\_API, Pos. 158 |
| 14 | Present |  |  | Alignment of goals, practices, and cognition: Have a minimum viable consortium |  |  |  | Organizations are willing to take the next step | E2\_API, Pos. 166 |
| 15 | Present |  |  | Alignment of goals: Is it an ecosystem problem? |  |  |  |  | E4\_API, Pos. 178 |
| 16 | Present |  |  | Alignment of goals, practices, and cognition: Have a minimum viable consortium that has a critical mass in its ecosystem |  |  |  |  | E4\_API, Pos. 178 |